



Account Manager NRW, Germany – ACS International

ACS International, Ltd. (ACSI) is a wholly owned division of the American Chemical Society. ACSI is comprised of scientists that work as sales staff and serve the scientific community worldwide. Employees represent products and services provided by Chemical Abstracts Service (CAS) such as SciFinder and STN to the world's most important scientific companies, organizations, government and academic institutions to promote research and discovery.

ASC International is currently seeking an Account Manager based in Germany.

Job functions:

This position will be responsible for the development and execution of the sales aimed at increasing the organization's sales revenue for products such as SciFinder and STN in North Rhine-Westphalia, Germany. This position will be responsible to take good care of existing accounts, securing renewals, and upselling inside these existing accounts in Pharma, Agro, Academic, Chemical, and Legal accounts.

Requirements:

- Diploma/Master degree or higher in chemistry or related science.
- Ability to work from home within an assigned region.
- Fluency of German (and English) in spoken and written form.
- Willingness to travel in the assigned territory.
- Self-motivated and willing to learn and grow in a great international environment.

For questions, please contact Christoph Schneider, Regional Sales Director at [cschneider\[at\]acs-i.org](mailto:cschneider[at]acs-i.org). To apply please email your resume and cover letter to at [careers\[at\]acsi.info](mailto:careers[at]acsi.info) and/or [cschneider\[at\]acs-i.org](mailto:cschneider[at]acs-i.org).