



Account Consultant - Shanghai China – ACS International

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ACS International is currently seeking an Account Consultant based in Shanghai China.

This position is responsible for developing and implementing market strategies for the China region. This includes identifying new customers and channels, building relationships with customers and potential customers, providing leadership to agent groups, and overall representation of CAS in the region including providing technical/product support for the region.

Requirements:

- Bachelor's Degree or equivalent in Chemistry or Science is preferred. Advanced degree is highly preferred.
- 5+ years of experience.
- Marketing and/or customer support experience.
- Experience with a publisher, software, and/or scientific area.
- Experience selling chemistry-related products and/or information/intellectual property preferred.
- Strong communication and interpersonal skills.
- Experience with PC applications.
- Demonstrated self-motivation and initiative.
- Ability to work independently.
- Ability to build relationships and influence others.
- Strong written and spoken English and Chinese.

To apply for a position, please submit your cover letter and CV to careers@acsi.info.